THE GENERAL ASSEMBLY OF PENNSYLVANIA

SENATE BILL

No. 878

Session of 2017

INTRODUCED BY WHITE AND WARD, SEPTEMBER 6, 2017

REFERRED TO BANKING AND INSURANCE, SEPTEMBER 6, 2017

AN ACT

Amending the act of May 17, 1921 (P.L.682, No.284), entitled "An act relating to insurance; amending, revising, and consolidating the law providing for the incorporation of 3 insurance companies, and the regulation, supervision, and 4 protection of home and foreign insurance companies, Lloyds associations, reciprocal and inter-insurance exchanges, and 6 7 fire insurance rating bureaus, and the regulation and supervision of insurance carried by such companies, 8 associations, and exchanges, including insurance carried by 9 the State Workmen's Insurance Fund; providing penalties; and 10 repealing existing laws," in general provisions relating to 11 insurance companies, associations and exchanges, further 12 providing for rebates and inducements prohibited. 13 14 The General Assembly of the Commonwealth of Pennsylvania 15 hereby enacts as follows: 16 Section 1. Section 346 of the act of May 17, 1921 (P.L.682, No.284), known as The Insurance Company Law of 1921, is amended 17 18 to read: 19 Section 346. Rebates and Inducements Prohibited; Revocation 20 of Licenses; Penalties. -- (a) No insurance company, association, 21 or exchange, by itself or by its officers or members, attorney-22 in-fact or by any other party, shall offer, promise, allow, give, set off, or pay, directly or indirectly, any rebate of, or 24 part of, the premium payable on the policy, or on any policy or

- 1 agent's commission thereon, or earnings, profit, dividends, or
- 2 other benefit founded, arising, accruing, or to accrue thereon
- 3 or therefrom, or any special advantage in date of policy or age
- 4 of issue, or any paid employment or contract for services of any
- 5 kind, or any other valuable consideration or inducement, to or
- 6 for insurance on any risk in this Commonwealth, now or hereafter
- 7 to be written, which is not specified in the policy contract of
- 8 insurance; nor shall any such company, association, or exchange,
- 9 personally or otherwise, offer, promise, give, option, sell, or
- 10 purchase any stocks, bonds, securities, or property, or any
- 11 dividends or profits accruing or to accrue thereon, or other
- 12 thing of value whatsoever, as inducement to insurance or in
- 13 connection therewith, which is not specified in the policy.
- 14 Nothing in this section shall be construed to prevent the taking
- 15 of a bona fide obligation, with legal interest, in payment of
- 16 any premium.
- 17 <u>(b) Nothing in this section shall be construed as</u>
- 18 prohibiting an insurance company, association or exchange, by
- 19 <u>itself or by its officers or members, attorney-in-fact or by any</u>
- 20 other party from offering or giving to an insured or prospective
- 21 insured money or any favor, advantage, object, valuable
- 22 <u>consideration or anything other than money which has a cost of</u>
- 23 or a redeemable value less than or equal to \$100. The
- 24 commissioner may increase this amount upon publication of notice
- 25 in the Pennsylvania Bulletin.
- 26 <u>(c)</u> Nothing in this section shall [prevent] be construed as
- 27 <u>preventing</u> a company transacting industrial life insurance on a
- 28 weekly payment plan from returning to policyholders, who have
- 29 made a premium payment for a period of at least one year, the
- 30 percentage of premium which the company would otherwise have

- 1 paid for the weekly collection of such premium.
- 2 (d) Nothing in this section shall be construed as
- 3 prohibiting an insurance company, association or exchange, by
- 4 <u>itself or by its officers or members, attorney-in-fact or by any</u>
- 5 other party from offering or giving to an insured or prospective
- 6 <u>insured</u>, for free or at a discounted price, services or other
- 7 offerings that relate to or enhance the value of the insurance
- 8 product being offered. Services not prohibited include, but are
- 9 <u>not limited to, risk management services, including loss</u>
- 10 control.
- 11 Section 2. This act shall take effect in 60 days.